

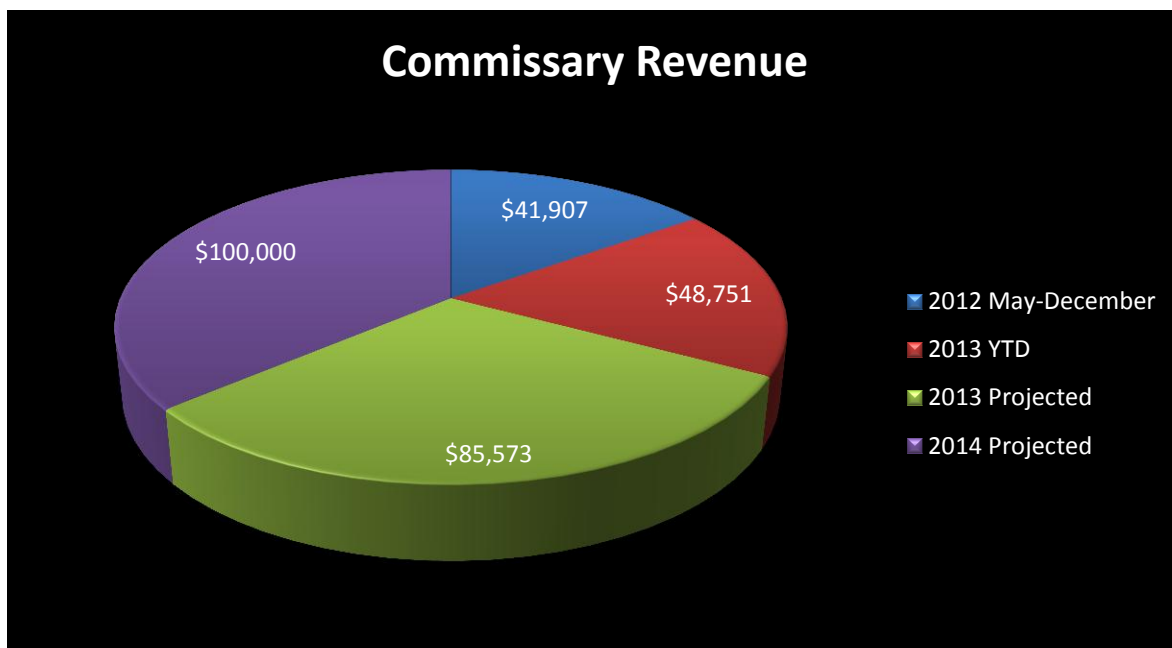
Benton County Sheriff's Office

Revenue Savings and Increases

The Benton County Sheriff's Office has made and continues to make great strides to create an innovative environment. Innovation is a requirement to making consistent changes in order to dispel the stagnant "this is how it has always been done" type of environment. By taking this dynamic approach we are saving the tax payers money while providing a far better service. Making the Sheriff's Office the pinnacle of County Law Enforcement is no small task. In order to achieve this goal Sheriff Kelley Craddock has assembled a well-respected team of experienced and qualified professionals who are committed to lead the way. There is no one area of the Sheriff's Office that has not made a significant commitment to upgrade our service to the local community. Many of these changes cannot be measured with statistics, money saved or earned, or by any other tangible means. However, some of the changes can be measured or projected with numbers. We have compiled a list of some of these figures that are available to measure the success and direction of the office.

Commissary

Allowing the inmates to purchase items we previously had to provide saves money and creates revenue. We have gone further and added items previously not available to inmates, which has created a more controllable facility and increased our income. A new shoe purchasing program is about to be implemented in the jail which will push estimated revenue over \$100,000 annually.



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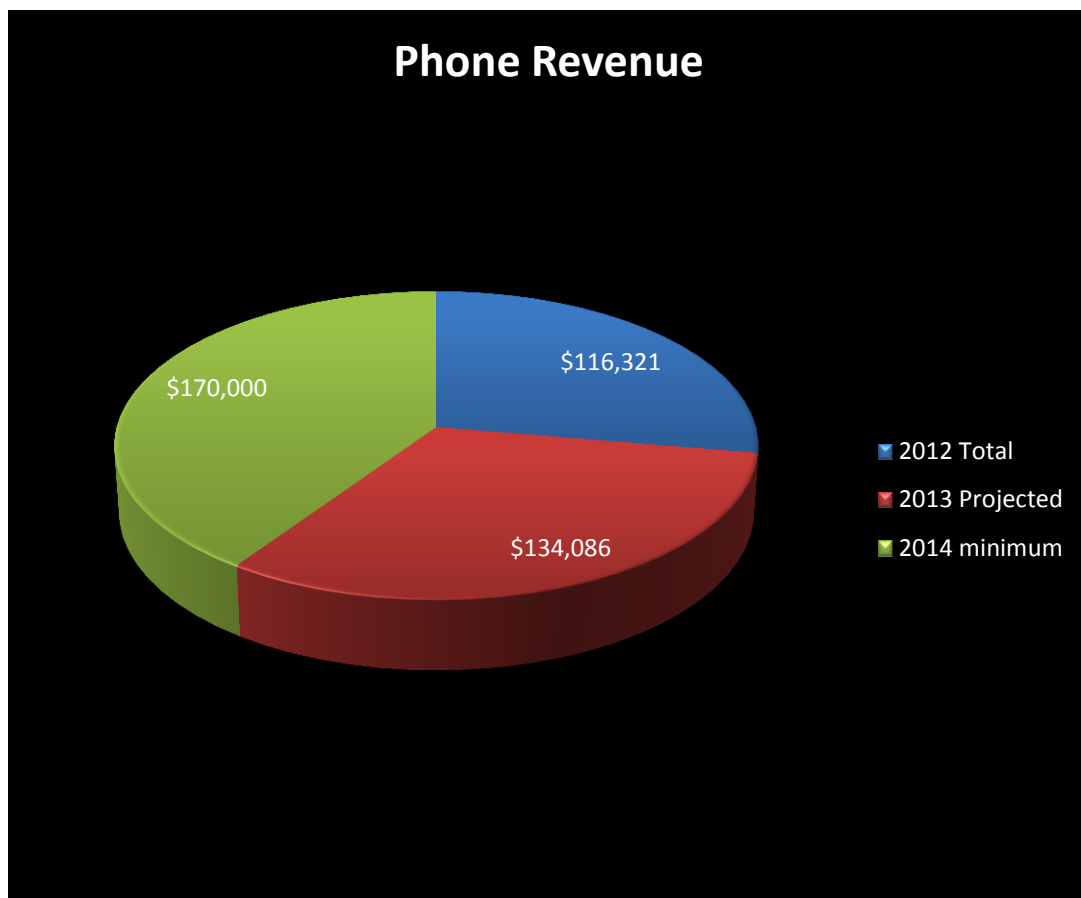
Phone Revenue

The jail had a need for an upgraded inmate phone system. It will go into use in August and it will begin to increase revenue almost immediately. A deal was negotiated to guarantee an income of a minimum of \$170,000 to the county on a yearly basis starting in 2014. This means regardless of inmate population we will be paid no less than \$170,000. We will make a percentage on everything over the guarantee. The previous contract assured us 50% and with the new contract we will receive 73%.

2012 = **\$116,321**

2013 projected = **\$134,086** 15% increase

2014 projected = **\$170,000** 46% minimum annual increase



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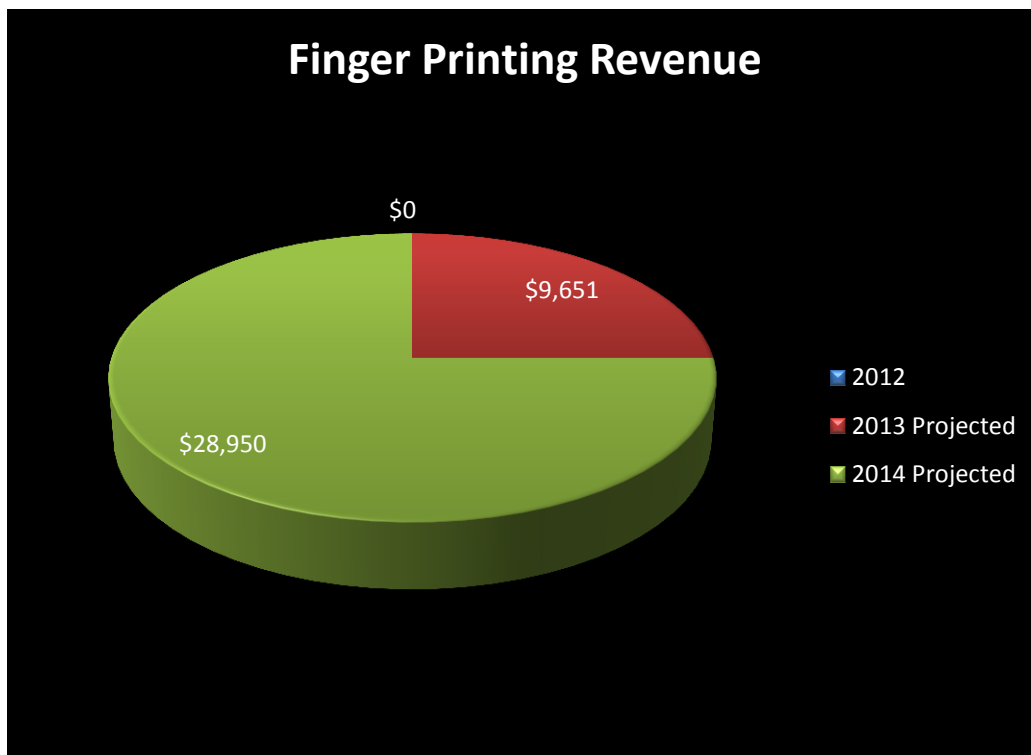
Finger Printing

We are now charging for the service of finger printing and this is a new revenue stream for the county. We will also be marketing the updated technology to schools, hospitals, banks, concealed carry classes, and other occupations and companies requiring fingerprints.

2012 = \$0

2013 projected =\$9,651

2014 projected =\$28,950

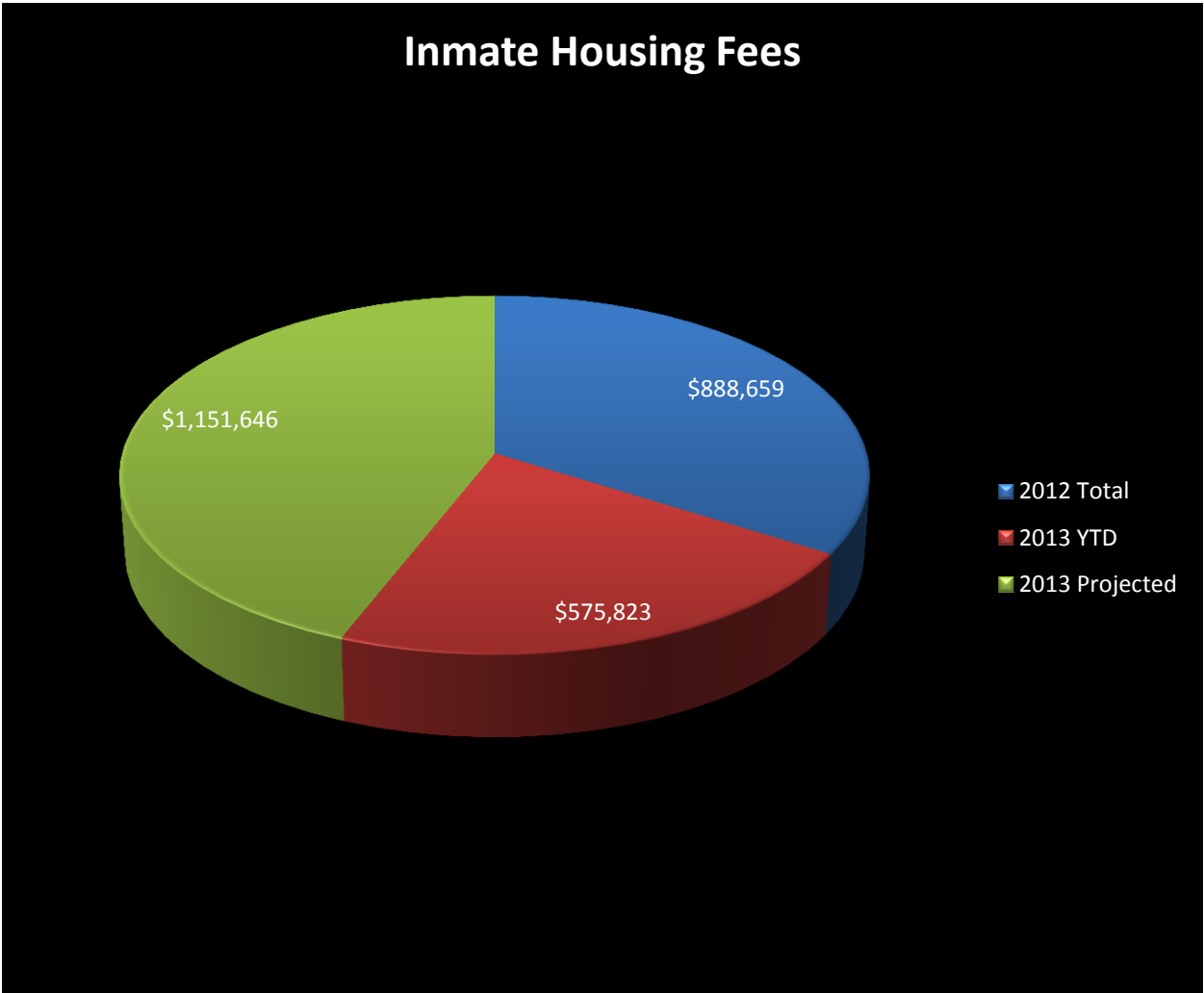


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Inmate Housing Fees

Between January and the end of July of 2013, we have booked in approximately 7,884 inmates. This reflects an average of 1,100 bookings per month and will be an annual number of about 13,500.

2012 =	\$888,659	
2013 ytd =	\$575,823	30% increase in the first half compared to the same time in 2012
2013 projected =	\$1,151,646	30% projected annual increase



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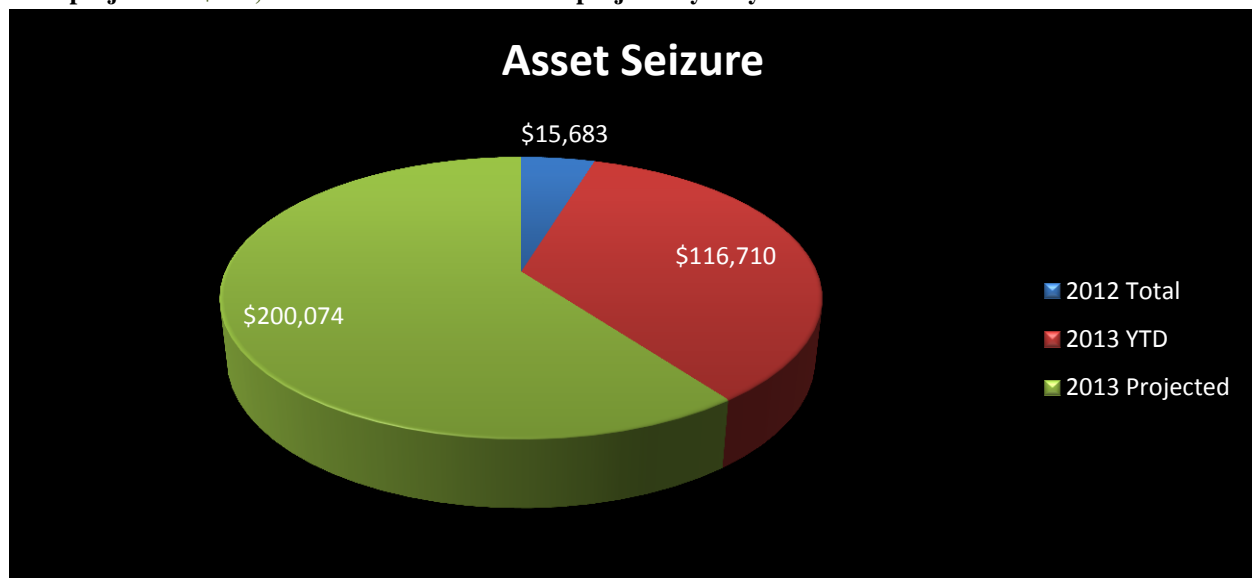
Asset Seizure

When restructuring the Sheriff's Office, Sheriff Cradduck addressed the local need for pro-active law enforcement and created the Special Operations Division or S.O.D. This group consists of the Drug Enforcement Unit, Street Crimes Unit, Gang Unit, and DWI Enforcement Unit. In addition to these units, there is one detective assigned to the DEA task force and another assigned to the Homeland Security or HSI task force. The addition of these detectives is a great asset to the county and is offsetting many of the costs that would have been associated with it. These costs are offset through consistent asset seizures. In addition to local seizures, having detectives assigned to Federal operated task forces increases the amount and the consistency of the funds seized each year. We pay for undercover drug transactions primarily through seized money costing the county nothing. We have changed the way we work narcotics cases in an attempt to spend less money and make more cases. During controlled drug deals, instead of just buying as much as a dealer will sell (costing more money), we buy the minimum amount possible to get the maximum criminal charge (same charge at less money). Most agencies our size budget \$100,000 or more annually for this. We cost the tax payers zero dollars in this area. Most of the training and specialized equipment for these units is paid for by seized funds. There are more than 15 vehicles in use by department staff that were either seized or purchased with seized money. Year to date Special Operations has seized \$116,710 in assets with a projected amount to exceed \$200,000. We have accomplished all of this while spending the same or slightly less than what was spent in 2012.

2012 = \$15,683

2013 ytd = \$116,710 1388% increase in the first half

2013 projected= \$200,074 1176% projected yearly increase



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Asset Seizure Continued:

Some conservative, estimated savings associated with Asset Seizure money that would otherwise have to be budgeted for,

• Buy Money for Under Cover drug transactions	\$100,000
• Specialized training for C.I.D. and S.O.D.	\$35,000
• Vehicles	\$200,000
• Specialty Equipment	\$50,000
• K9 Equipment and Training	\$50,000

Work Detail Assigned to Supplement Road Department Crews:

Early this year (2013) the Jail administrators put together a program to use a work crew to assist with county road department needs. This crew consists of a Supervising Deputy and five inmate trustees. If you use a very conservative number like \$10 per hour and do not figure in any applicable benefits it would cost over \$2000.00 per week. The true cost would be far more than this. Keeping with the conservative wage and zero benefits this is a **minimum annual savings of \$104,000**. This crew handles many basic laborer tasks such as running brush through chippers, mowing, landscaping, and any other required tasks.

Other Revenue Streams

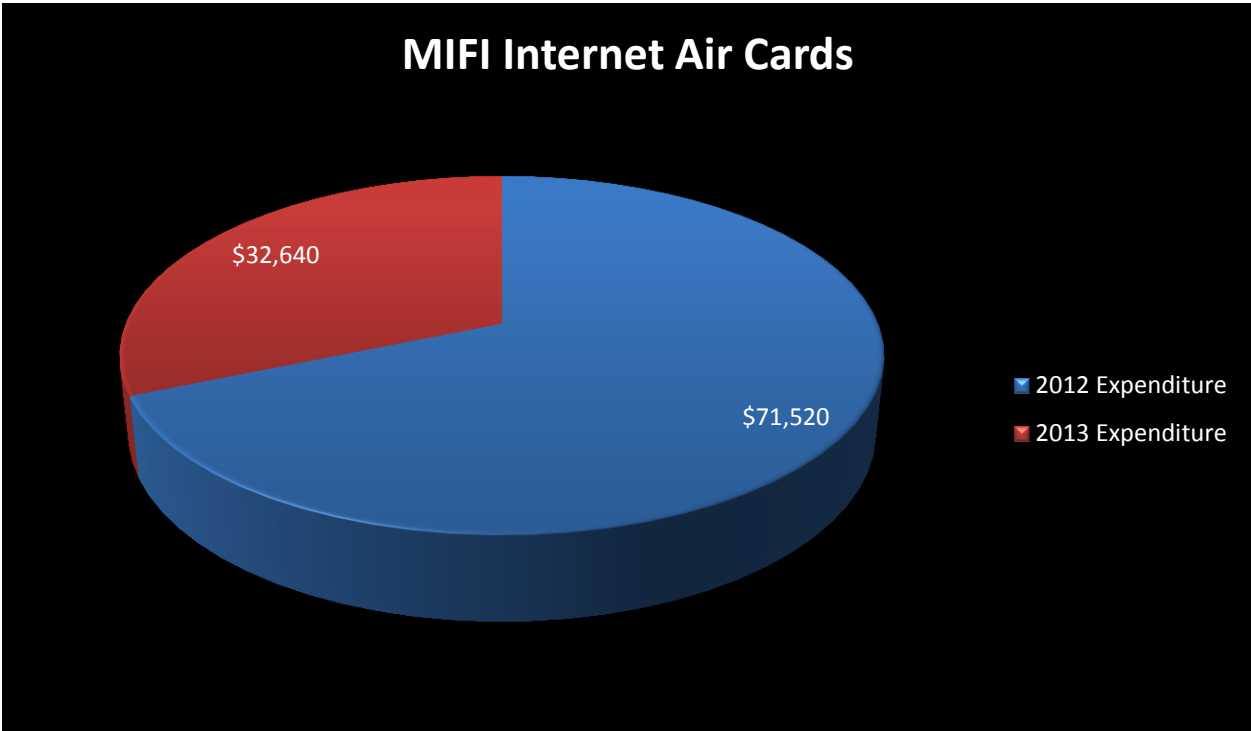
Non-indigent inmates are also being charged a fee to see medical staff, get medication, make copies etc... This is projected to bring in more than \$24,000. In addition to these savings, non-indigent inmates are now paying for their own hygiene kits whereas in the past they were provided at no charge to the inmate, costing the county money.

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MIFI Internet Air Cards:

We discovered the Sheriff’s Office has been paying for 149 MIFI wireless systems when only 68 were actually needed. It is unclear if this was an oversight, but it was clearly not a wise expenditure of county funds, and we have rectified it for an annual savings of approximately \$40,000.

2012 =	\$71,520	
2013 =	\$32,640	54% savings or a saved difference of \$38,880

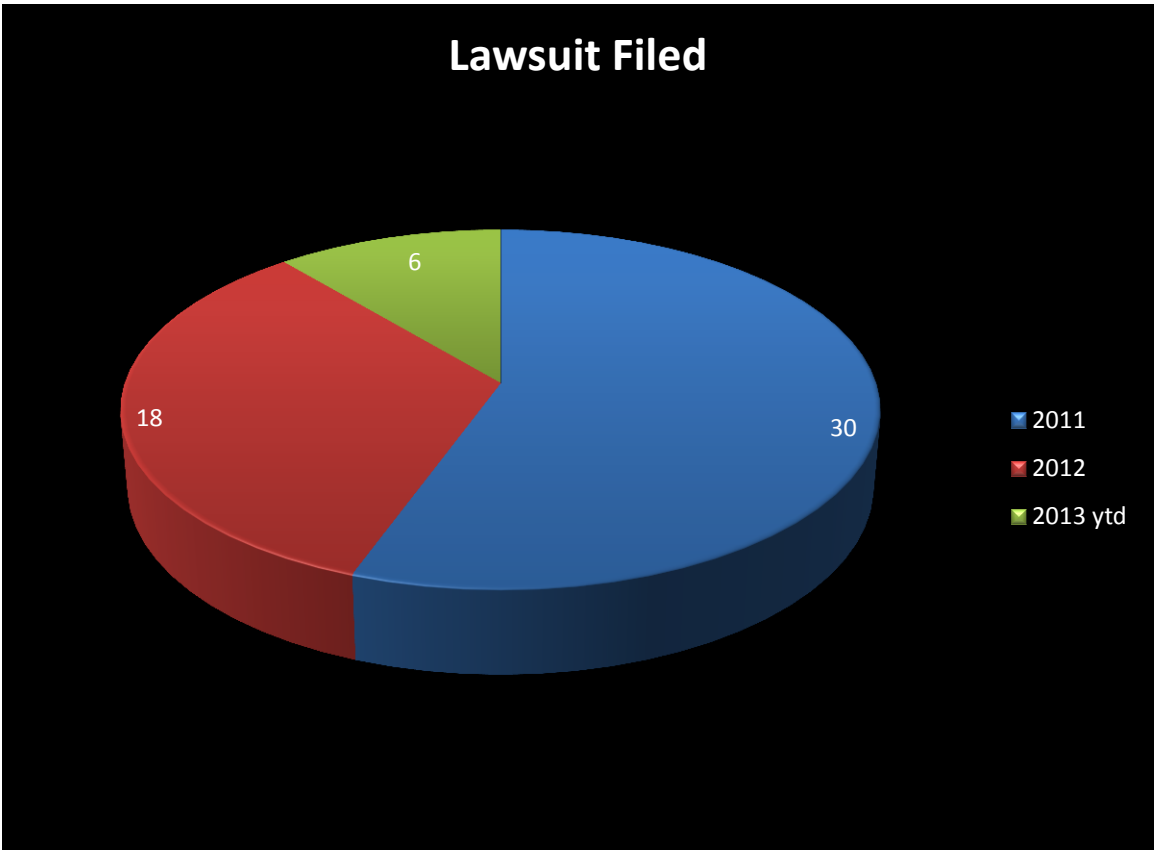


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Lawsuits:

Lawsuits have rapidly declined, lowering the amount of claims paid out. Insurance premiums associated with lawsuits should also decrease.

2011 =	30	
2012 =	18	40% decrease
2013 ytd =	6	33% ytd decrease from the same time frame of last year



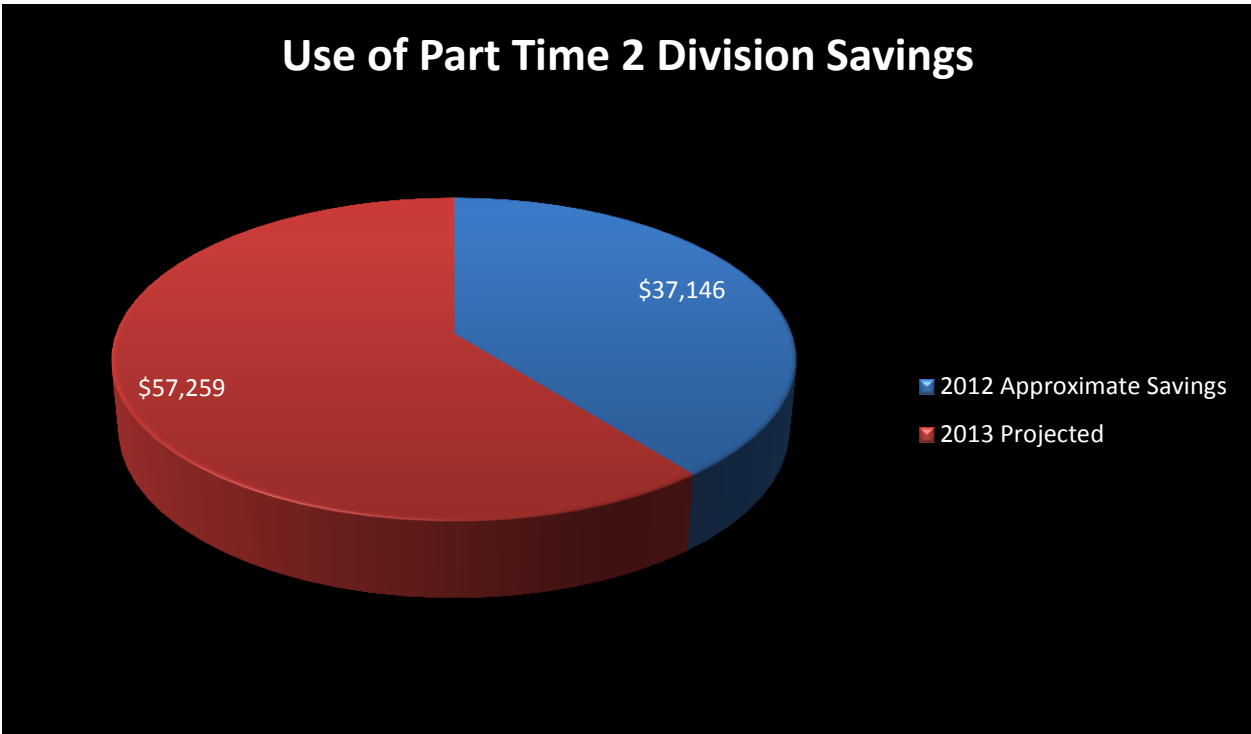
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Part Time 2 Division:

The Field Division is also offsetting costs by better utilization of the Part Time 2 Division. Significant patrol savings can be seen while increasing the presence we have throughout the county. These deputies provide a great service on the DWI checkpoints and add strength to augment normal patrol operation.

2012= 1436 annual hours worked

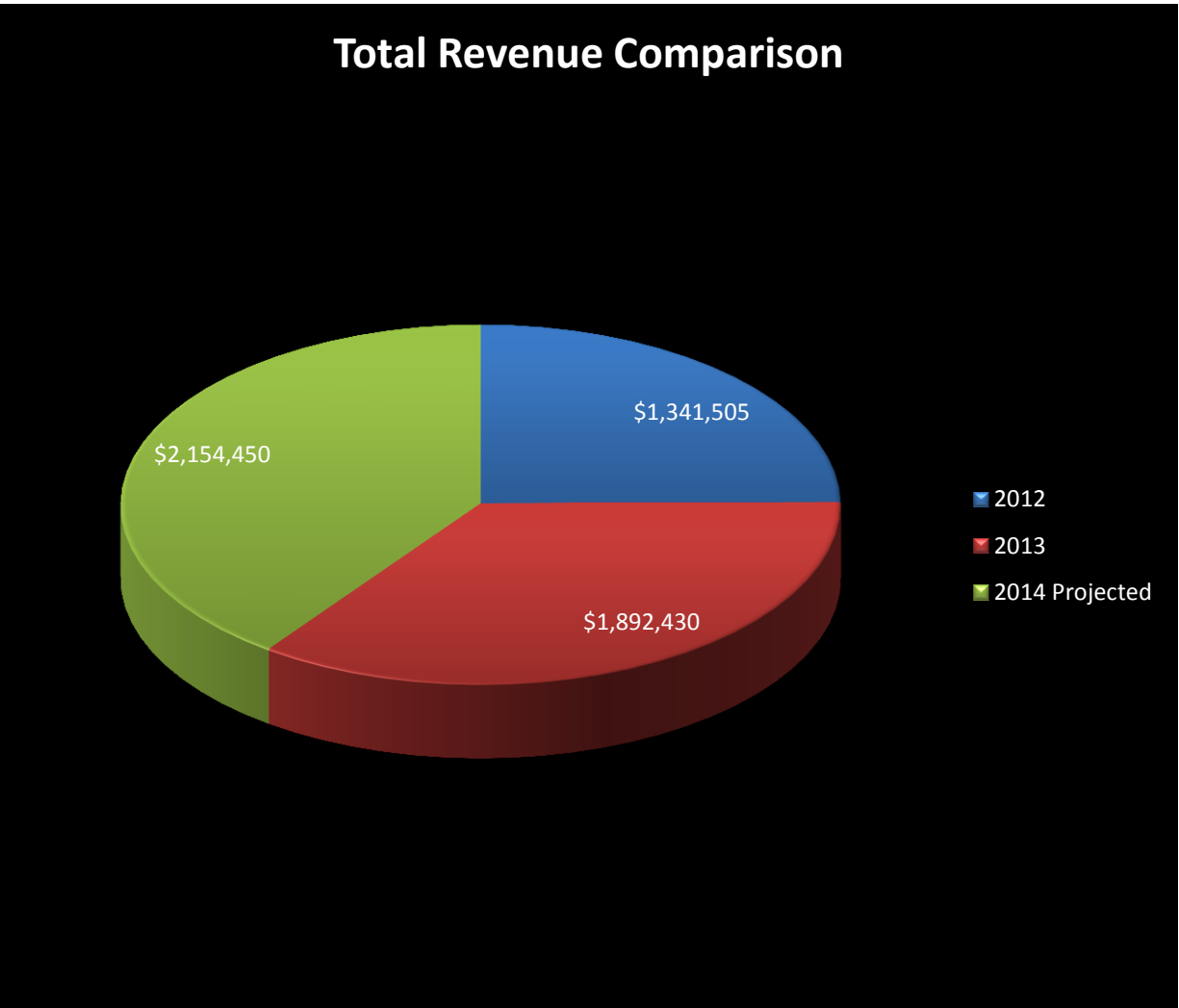
2013 ytd= 2217 ytd hours worked



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Total Revenue:

The bulk of projected revenue for 2013 is \$1,892,430 versus \$1,341,505 in 2012 for the same items, showing a revenue increase of \$550,925 or 41%. This number is conservative and does not take into account that we are actually saving money in the jail by the other revenue streams listed in the last section on page 6. It should also be noted that savings from programs and new techniques being implemented has not been figured in. These are conservative figures, so the increases and savings will undoubtedly be more than listed.



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Amended Graph:

Some figures such as asset seizures, citations, and misdemeanor fees are consistent but are subject to change in either direction. Even if we **remove all projected asset seizures and citations** the annual increase is still staggering. With projected seizures removed, we will still have \$1,773,751 in 2013 compared to \$1,341,505 in 2012 for an increase of approximately \$432,246 or 32%.

